

# WHAT IS DIGITAL MARKETING?



Definition - it's is advertising delivered through digital channels. Channels such as social media, mobile applications, email, web applications, search engines, websites, or any new digital channel.



Or a simpler version...



**Digital marketing is any form of marketing products or services that involves electronic devices.**



# DIGITAL MARKETING EXAMPLES

While traditional marketing might exist in print ads, phone communication, or physical marketing, digital marketing can occur electronically and online. This means that there are a number of endless possibilities for brands including email, video, social media, or website-based marketing opportunities.



Because digital marketing has so many options and strategies associated with it, you can get creative and experiment with a variety of marketing tactics on a budget.

## WHY DIGITAL MARKETING?



CAN I BECOME  
DIGITAL  
MARKETER

## Socializing

- Industry Leader Interaction
- Group Learning
- Network with Alumni
- Guest Lectures

## Practical

- Live Projects
- Story Telling
- Content Writing
- Learn form mistakes

## Concepts

- Live Projects
- Story Telling
- Content Writing
- Learn form mistakes

## Real World

- Case Studies
- Analytical Thinking
- Lateral Thinking
- Scenario Based Thinking

# Our Approach

## Mentorship

- Everyday mentor apart from class
- During and after the training

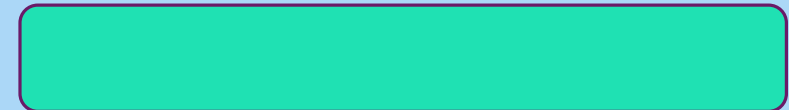
## Career

### Alignment

- Confidence building
- Placement assistance
- Resume preparation
- Mock interviews & preparation

## New Skills

- Podcast
- Live Videos
- Technical Skills



➤ **Course – A** Fast Track Modern Digital Marketing Course

- ☐ Experienced Sales & Marketing Professionals
- ☐ Startups
- ☐ Entrepreneurs & Managers
- ☐ C-Levels
- ☐ Board Members
- ☐ Senior Leader
- ☐ Marketing Teams
- ☐ Working with Agencies
- ☐ Anyone who wants to upgrade their skills

➤ **Course – B** Modern Digital Marketing Executive Course

- ☐ Freshers
- ☐ Sales / Marketing Executive
- ☐ Professionals on a break
- ☐ Change their Career
- ☐ Small Business Owners
- ☐ Get into an Agency
- ☐ Developers
- ☐ Designers
- ☐ Freelancers

➤ **Course - C** Certified Digital Marketing Management Course

- ☐ Student including Bachelors / Masters
- ☐ Start a Career
- ☐ Home Makers
- ☐ Change their Careers
- ☐ Agency Team

COURSE DETAILS

# BENEFITS

Better Salary (Most Fascinating Advantage of Digital Marketing Course)

A Wide Range of Career Options

Embark your own Career

Work Timings in digital marketing are always flexible. The complete task is based on the Internet.

There are no worries about the working location

Deployment of Skills from one Company to Another

Creativity

\*\* Mondo, a digital marketing firm in New York predicted that the demand for digital marketing executives would increase by 38%.



# SALARIES

Salary based on years of experience

Years of experience	Salary (in LPA)
Interns	10K – 15K per month
0 – 1	1.5 – 4.0
1 – 3	2.0 – 6.0
2 – 4	3.0 – 7.0
3 – 5	4.0 – 10.0
5 – 10	10.0 – 30.0

➤ Course – A Fast Track Modern Digital Marketing Course

➤ Course – B Modern Digital Marketing Executive Course

➤ Course - C Advanced Digital Marketing Course

Fee

25,000

INR

Time Duration

30 Days

Fee

35,000

INR

Time Duration

60 Days

Fee

45,000

INR

Time Duration

100 Days

COURSE FEE DETAILS



# COURSE CURRICULUM

## ➤ Course – A Fast Track Modern Digital Marketing Course

- ❑ Intro to Digital Marketing
- ❑ Basics of Website
- ❑ SEO Intro
  - ❖ On page SEO
  - ❖ Off page SEO
  - ❖ Universal & Local
  - ❖ Search Console

- ❑ Content
- ❑ Google Ads Intro
  - ❖ Search Ads
  - ❖ Display Ads
  - ❖ Remarketing
  - ❖ Shopping Ads
  - ❖ Reporting
- ❑ Social Media Intro

- ❑ Facebook Intro
  - ❖ Facebook Ads
- ❑ Instagram Organic
  - ❖ Instagram Content & Ads
- ❑ Twitter & Pinterest
- ❑ LinkedIn & YouTube
- ❑ Google Analytics
- ❑ Digital Marketing Strategies

# COURSE CURRICULUM

## ➤ Course – B Modern Digital Marketing Executive Course

- ❑ Intro to Digital Marketing
- ❑ Basics of Website
  - ❖ CMS Integration
- ❑ SEO Intro
  - ❖ On page SEO
  - ❖ Practicals
  - ❖ Off page SEO
  - ❖ Universal & Local
  - ❖ Practicals
  - ❖ Search Console
  - ❖ Practical
  - ❖ Assessment

- ❑ Content
  - ❖ Blogging
  - ❖ Practicals
- ❑ Google Ads Intro
  - ❖ Search Ads
  - ❖ Practical
  - ❖ Display Ads
  - ❖ Practicals
  - ❖ Remarketing
  - ❖ Shopping Ads
  - ❖ Reporting
  - ❖ Practicals
  - ❖ Assessment
- ❑ Social Media Intro

- ❑ Facebook Ads
  - ❖ Facebook Ads
  - ❖ Practicals
- ❑ Instagram
  - ❖ Instagram Content
  - ❖ Instagram Stories
  - ❖ IGTV
  - ❖ Practical
  - ❖ Assessment
- ❑ Twitter
- ❑ Pinterest
- ❑ LinkedIn
  - ❖ Practicals

- ❑ YouTube
  - ❖ Assessment
- ❑ Google Analytics
- ❑ Digital Marketing Strategies
- ❑ Resume Preparation
- ❑ Mock Interview

# COURSE CURRICULUM

## ➤ Course - C Advanced Digital Marketing Course

- ☐ Intro to Digital Marketing
- ☐ Basics of Website
  - ❖ Domain Name
  - ❖ Website Setup
  - ❖ WordPress
  - ❖ Content for Website
  - ❖ CMS Integration
- ☐ SEO Intro
  - ❖ On page SEO
  - ❖ Practicals
  - ❖ Off page SEO
  - ❖ Universal & Local
  - ❖ Practicals
  - ❖ Search Console
  - ❖ Practical
  - ❖ Assessment

- ☐ Content
  - ❖ Blogging
  - ❖ Practicals
- ☐ Google Ads Intro
  - ❖ Search Ads
  - ❖ Practical
  - ❖ Display Ads
  - ❖ Practicals
  - ❖ Remarketing
  - ❖ Shopping Ads
  - ❖ Reporting
  - ❖ Practicals
  - ❖ Assessment
- ☐ Social Media Intro
- ☐ Facebook Ads
  - ❖ Facebook Intro
  - ❖ Facebook Ads
  - ❖ Practicals

- ☐ Instagram
  - ❖ Instagram Content
  - ❖ Instagram Stories
  - ❖ IGTV
  - ❖ Practical
  - ❖ Assessment
- ☐ Twitter
- ☐ Pinterest
- ☐ LinkedIn
  - ❖ Practicals
- ☐ YouTube
  - ❖ Assessment
- ☐ Quora
- ☐ Email Marketing
- ☐ Tiktok

- ☐ Google Tag Manager
- ☐ Google Analytics
- ☐ Digital Marketing Strategies
- ☐ Inbound Marketing
- ☐ Affiliate Marketing
- ☐ Adsense
- ☐ Email Marketing
- ☐ Google Ads Certificate
- ☐ Resume Preparation
- ☐ Mock Interview
- ☐ How to get projects
- ☐ Project Report Preparation
- ☐ Project Presentation Preparation

## IN-DEPTH CURRICULUM

### Modern Digital Marketing



- ✓ Introduction
- ✓ Advantages
- ✓ What's New
- ✓ Scope & Growth

### Affiliate Marketing



- ✓ How to earn money
- ✓ Amazon Influencer Program
- ✓ Amazon Affiliate Marketing

### Website (No HTML Required)



- ✓ Build from Scratch
- ✓ Website Planning
- ✓ Website Design
- ✓ Content for Website

### Google AdSense



- ✓ Earn money from website
- ✓ Turn your passion into profit
- ✓ Analyze your ad-campaign

## IN-DEPTH CURRICULUM

### Modern SEO



- ✓ On Page/Off Page
- ✓ Universal SEO/Voice SEO
- ✓ Local SEO
- ✓ Technical SEO
- ✓ Structured Data

### Content



- ✓ Content
- ✓ Formats of Content
- ✓ Content Marketing
- ✓ Tools & Apps for Content

### App Store Optimization



- ✓ SEO for apps
- ✓ For Android
- ✓ Google Play SEO

### Story Telling



- ✓ Creative Content
- ✓ How to tell a story
- ✓ Importance of story telling

## IN-DEPTH CURRICULUM

### Blogging



- ✓ importance
- ✓ Blogging Business
- ✓ Structure
- ✓ Best Practices

for

### E-mail Marketing



- ✓ Email Marketing Strategies
- ✓ Importance
- ✓ Build an Email List
- ✓ Email Design
- ✓ Email Marketing Tools

### Google Ads



- ✓ Search & Display Ads
- ✓ Smart Campaign
- ✓ Shopping Ads
- ✓ Mobile App Ads
- ✓ Google Ads Certification

### Social Media Marketing



- ✓ Introduction
- ✓ SMM Plan
- ✓ How & Why of SMM
- ✓ SMM For Business
- ✓ SMM Tools



## IN-DEPTH CURRICULUM

### Facebook Marketing



- ✓ Facebook Algorithm
- ✓ Facebook for Business
- ✓ Facebook Ads
- ✓ Facebook Marketing

### LinkedIn



- ✓ LinkedIn for Business
- ✓ Importance
- ✓ Professional LinkedIn Profile
- ✓ LinkedIn Ads

### Instagram



- ✓ Instagram for Business
- ✓ Influencer Marketing
- ✓ Instagram Stories
- ✓ IGTV
- ✓ Instagram Ads

### Twitter



- ✓ Twitter for Business
- ✓ Why Twitter & Its importance
- ✓ Best Practices
- ✓ Twitter Ads

## IN-DEPTH CURRICULUM

### Quora



- ✓ How to use Quora
- ✓ Best Practices

### TikTok



- ✓ Why TikTok
- ✓ Best Practices
- ✓ TikTok Ads

### Pinterest



- ✓ Why Pinterest
- ✓ Best Practices

### Inbound Marketing



- ✓ Methodology
- ✓ Buyers Persona
- ✓ Buyers Journey
- ✓ Inbound Certification

## IN-DEPTH CURRICULUM

### Video Editing



- ✓ Best Video Editing
- ✓ Live Videos
- ✓ Tools for Videos

### Google Analytics



- ✓ Analyze Business Data
- ✓ Metrics that matter
- ✓ Insights to reach customers
- ✓ How to measure success
- ✓ Make data work for you

### Podcast



- ✓ How to start
- ✓ Equipment
- ✓ Production & Distribution

### Google Tag Manger



- ✓ What is tag manager
- ✓ Setting up tracking
- ✓ One stop tagging
- ✓ Understanding Variables Triggers
- ✓ Benefits of Tag manager

## IN-DEPTH CURRICULUM

### How to get a Project



- ✓ Sample Plans
- ✓ Freelance Project
- ✓ Project Proposals

### Interview Preparation



- ✓ Mock Interviews
- ✓ Sample Interview Questions
- ✓ Scenario Based Q & A
- ✓ Presentation

### Resume Preparation



- ✓ Resume for Digital Marketers
- ✓ Sample Resumes
- ✓ Adding Relevant Projects
- ✓ Formats
- ✓ Design & Fonts

### Digital Marketing Tools



- ✓ Tools for SEO
- ✓ Tools for Content
- ✓ Social media tools
- ✓ Tools for emails
- ✓ Tools for analytics

## IN-DEPTH CURRICULUM

### Digital Marketing Strategy



- ✓ Digital Marketing Plan
- ✓ DM Measurement Model
- ✓ Budgeting, Scheduling, Measuring
- ✓ Templates & Plans

### Blog & Resources



- ✓ Sample Digital Marketing Plans
- ✓ Case Studies, Proposals, Reports
- ✓ Blogs to follow
- ✓ How to keep up to date